



NEWS

FOR IMMEDIATE RELEASE

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JEPPESEN MARINE COMPLETES AGREEMENTS WITH MULTIPLE DISTRIBUTORS WORLDWIDE

*Formalized distributorship agreements will bring
marine navigation software solutions to the Middle East and Europe*

PORTLAND, ORE., March 14, 2008 – Jeppesen Marine announced today it signed a distributorship agreement with four companies to begin marketing and selling their Nobeltec branded marine navigation software solutions and data in the Middle East and Europe. These new distributorships include: Atlas Technologies, Dubai, U.A.E.; Navigreen Oy Ltd., Helsinki, Finland; Navtronics, Alimos, Greece; and Offshore Sailing, Deinze, Belgium. Jeppesen Marine, who in 2007 acquired C-Map – the world’s largest provider of marine digital maps, continues to ramp up its global sales efforts.

“We chose these four companies to distribute Nobeltec navigation products because they are all well-established with track records for excellence in the distribution of marine electronics,” said Shepard Tucker, Jeppesen Marine senior manager, Marketing and Sales, “We’re very much looking forward to working with our new colleagues in the power boat and sailing markets.”

The four new distributorships bring a wealth of marine electronics experience and specialization in customer designs for PC integrated systems:

- **Atlas Telecom:** the parent company of Atlas Technologies is a large telecommunications company headquartered in Abu Dhabi, U.A.E. It has grown from a small, dedicated team of four in Abu Dhabi, to around 400 across the region.

- **Navigreen Oy Ltd.:** established in 2007, Navigreen is a distributor of a variety of marine navigation software and hardware products. They offer full solutions for recreational boats as well as light commercial vessels.
- **Navtronics:** based in Alimos, Greece, Navtronics is a marine electronics company specializing in communication (VHF, SSB, NAVTEX, EPIRBS, SARTS, GMDSS), navigation (autopilots, radars, GPS/Plotters, Echo sounders), and custom designs for PC integrated systems (fleet tracking, monitoring systems, and navigation software).
- **Offshore Sailing:** located in Deinze, Belgium, is well known for providing high quality navigation courses in Flanders. With its "new generation" coursework (RADAR, GMDSS-SRC and Electronic Navigation) Offshore Sailing has served French-speaking sailors for sometime now. Offshore Sailing is proud of its courses and syllabus. Trainees learn how to handle the apparatuses of GMDSS, RADAR and much more.

“We are excited about formalizing our relationship with these new distributorships to sell Nobeltec Navigation Software that integrates C-Map Max Pro cartography,” said Steve Arnott, Nobeltec European sales manager for Jeppesen Marine. “We’ve been searching for quality distributors in Western Europe and the Gulf States and feel these four companies are the perfect fit for the Nobeltec family of products.”

To read more about Jeppesen Marine and the entire line of marine navigation solutions, visit: www.nobeltec.com .

Atlas Technologies:

4th Al Morour Street, Abu Dhabi, U.A.E

Tel: +971 2 699 7500

Fax: +971 2 699 7599

Email: info@atlastechnologies.ae .

Sales Contact: Ala Chayah – Sales Manager Tel: +971 4 289 4848 Mob: +971 50 615 0429

Email: ala.chayah@atlastelecom.ae

Navigreen Oy Ltd.:

Gustav Pauligin katu 15 A 4

Helsinki, 00990 Finland

Tel: +358 400 697 424

Email: info@navigreen.fi

www.nobeltec.fi

Main Contact: Sami Toivonen

Navtronics:

1, Metamorfoseos Str.

174 55 Alimos

Athens-Greece

Tel/Fax: +30 2109811637

E-mail: navtron@navtronics.gr

Offshore Sailing:

Beekstraat 45

9800, Deinze

Belgium

Phone: +32 938 61438

Email: offshore@offshore-navigation.be

Jeppesen Marine is a market-leading provider of digital navigation solutions, based on worldwide vector chart data, meteorological information and transmission technologies. Through its wide range of products and services, Jeppesen Marine serves numerous markets from light marine, to inland/coastal navigation, to today's safety-conscious commercial shipping industry. Jeppesen Marine is chartered with the same underlying values that launched Jeppesen in 1934 – improving safety and efficiency through innovative navigation solutions.

For more than 70 years Jeppesen has made it possible for pilots and their passengers to safely and efficiently reach their destinations. Today this pioneering spirit continues as Jeppesen delivers essential information and optimization solutions to improve the efficiency of air, sea and rail operations around the globe. Jeppesen is a subsidiary of Boeing Commercial Aviation Services, a unit of Boeing Commercial Airplanes. Jeppesen corporate information is available online at www.jeppesen.com.

New Distributor for Finland:

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Sales Contact: Steve Arnott, Tel: +44 (0)1329 517 777, Fax: +44 (0)1329 517 778
steve.arnott@jeppesen.com

Media Contact: Crystal Friedman, Marketing Manager, Jeppesen Marine;
Tel: (503) 419-5031; Global: +1 503 579 1414; crystal.friedman@jeppesen.com